GSA Household Goods Relocation and Freight Committee Meeting 2200 Crystal Drive, Suite L1301 Crystal City, Arlington Virginia February 15, 2007

<u>Meeting Facilitator – Mary Anne Sykes, GSA Transportation Programs Branch, Travel</u> and Transportation Management Division

Mary Anne opened the meeting and welcomed the attendees and thanked those for venturing out in the inclement weather.

<u>Opening Remarks – Tauna Delmonico, Director, GSA Travel and Transportation</u> <u>Management Division</u>

Tauna told the group that GSA is still undergoing a reorganization and moving toward a nationwide transportation program. Tauna addressed the issue regarding GSA's contracting the household goods that was raised at the recent Transportation Forum in Charlotte, North Carolina. Tauna clarified that she was referring to the handling of household goods shipments and not the Centralized Household Goods Traffic Management Program (CHAMP).

Tauna also emphasized the importance of the Federal Strategic Sourcing Initiative (FSSI) and its high visibility.

Federal Strategic Sourcing Initiative (FSSI) Update – Blaine Jacobs, GSA
Transportation Programs Branch, Travel and Transportation Management Division
Blaine provided a general brief on the purpose, background and current status of FSSI.
FSSI establishes a common procurement vehicle through which government agencies may procure and utilize Express and Ground Domestic Delivery Services. Benefits include lower total costs while achieving similar or improved services. Business intelligence is also utilized to better support overall decision making and performance management.

FSSI benefits both large and small agencies by leveraging collective volume. Discounts increase as volume increases. Current participants are able to take advantage of Tier 2 discounts. Participation is voluntary and the initiation process is simple. For more information, contact Blaine Jacobs at (703) 605-2892, blaine.jacobs@gsa.gov or visit http://www.gsa.gov/exgdds. Blaine's presentation is attached.

<u>Transportation Forum Recap – Betho Vogelsinger, Mid-Atlantic Region</u>
Betho participated in the recent GSA and American Moving and Storage Association (AMSA) Household Goods and Freight Forum, January 29-February 1, 2007 in Charlotte, NC. Betho mentioned the forum was well received by both federal agencies and Transportation Service Providers.

<u>Program Updates – Mary Anne Sykes, GSA Transportation Programs Branch, Travel and Transportation Management Division</u>

400-N Tariff – The committee was considering the adoption of the 400N. However, AMSA is planning to adopt a new tariff, 600N, effective January 1, 2008. The 600N will include new accessorials and decrease the baseline rates by 50%. GSA will discontinue its review of the 400N. The GSA Program Office will review the 600N after AMSA's adoption and report its findings and recommendations to the committee.

General Price Adjustments (GPA) – Effective January 1st of each calendar year, the rates and charges in the 415-G Tariff are subject to a GPA as determined by the selected U.S. Department of Labor indices for the proceeding 12 month annual base period. Changes become effective with the May 1st supplemental filing.

The GPA is based on the indices as follows:

CPI Index – Information is based on the Consumer Price Index, for All Urban Consumers, not seasonally adjusted, U.S. City Average, for All Items (less Food and Energy).

CEU Index – Information is based on the average hourly earnings of Production workers in the National Employment Index for Hours and Earnings, not seasonally adjusted, for the Transportation and Warehousing, and Specialized Freight Trucking.

The GPA is based on the increase in the CEU times .41 (representing the labor portion of carriers' expenses) plus the increase in the CPI times .59.

The CPI rose from 200.8 in calendar year 2005 to 206.2 in calendar year 2006, representing an increase of 2.689%. The CEU rose from 15.70 in calendar year 2005 to 16.59 in calendar year 2006, representing an increase of 5.669%. 2.689 times .59 = 1.587. 5.669 times .41 = 2.324. Combined, the new GPA for 2007 is 3.9%. AMSA proposed a 3.9% increase to the 415G tariff. If accepted, baseline rates would increase but TSPs could choose to also increase their discounts, thus not changing the overall costs to the agencies.

Note: Due to the inclement weather, a separate email was sent to committee members utilizing the 415G. Members were asked to respond by close of business on February 20th. The vote was evenly split and as a result, GSA proposed a two percent increase in the GPA and the proposal was accepted. It becomes effective May 1, 2007.

Household Goods Mileage Calculation – The new Household Goods fuel surcharge will be effective for shipments booked and picked up on or after on May 1, 2007. The fuel surcharge on domestic and international household goods shipments will be calculated based on the shipment's origin and destination, and if the applicable, the distance for delivery in or delivery out of storage in transit (SIT), using the billable mileage as currently identified by ALK Technologies.

Request for Offers – The Household Goods supplemental rate filing window opened on February 14th and will close March 29th. The Freight initial filing window opened on March 2 and closes on April 9, 2007. Transportation service providers (TSPs) and Rate Filing Service Providers (RFSPs) who have met the established approval requirements in the respective programs may submit rate offers in accordance with these RFOs. The rates are effective May 1, 2007 for both programs.

Open Forum

A quick poll was taken to verify how often the committee should meet. Attendees agreed to continue having quarterly meetings.

Next meeting is May 2, 2007.

Meeting attendees:

Participant	Agency
Ivan Thomas	FAA
Connie Lindsey	FAA
Larry Twyman	US AID
Bill Fouts	DHS
Calvin Pittman	GSA OGP
Charles Olden	DoS
Darrell Washington	DOI USGS
Angela Jones	GSA
Blaine Jacobs	GSA
Betho Vogelsinger	GSA R3
Mathis Garner	GSA R3
Lynn Ju	GSA
Tauna Delmonico	GSA
Noreen Bania	GSA CIO
Dena Taylor	GSA Audits
Cynthia Pope	GSA Audits
Mary Anne Sykes	GSA